





The New Digital Mediterranean

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Digital Realty at a glance

A global platform with local expertise

North America

Atlanta	New York
Austin	Northern Virginia
Boston	Phoenix
Charlotte	Portland
Chicago	Querétaro
Dallas	San Francisco
Houston	Seattle
Los Angeles	Silicon Valley
Miami	Toronto

Europe

Amsterdam	Madrid
Athens	Marseille
Brussels	Paris
Copenhagen	Stockholm
Dublin	Vienna
Düsseldorf	Zagreb
Frankfurt	Zürich
London	

South America

Bogotá
Fortaleza
Rio de Janeiro
Santiago
São Paulo

Africa

Abuja
Accra
Cape Town
Durban
Johannesburg
Lagos
Maputo
Mombasa
Nairobi

Asia-Pacific

Chennai
Hong Kong
Melbourne
Osaka
Seoul
Singapore
Sydney
Tokyo

PlatformDIGITAL® supports our customers' global footprints with multi-tenant data center coverage, capacity, connectivity and control.

ServiceFabric™ enables enterprises and service providers to interconnect and securely host their critical infrastructure and data sets.

300+
Data centers

25+
Countries

50+
Metros

6
Continents

Carrier-neutrality and carrier-density at Digital Realty

- The carrier-neutrality = better connectivity.
- Multiple ISPs and network providers, carrier-neutral colocation data centers help to improve redundancy.
- Carrier-neutral facilities help customers to add additional network connections as their businesses grow.



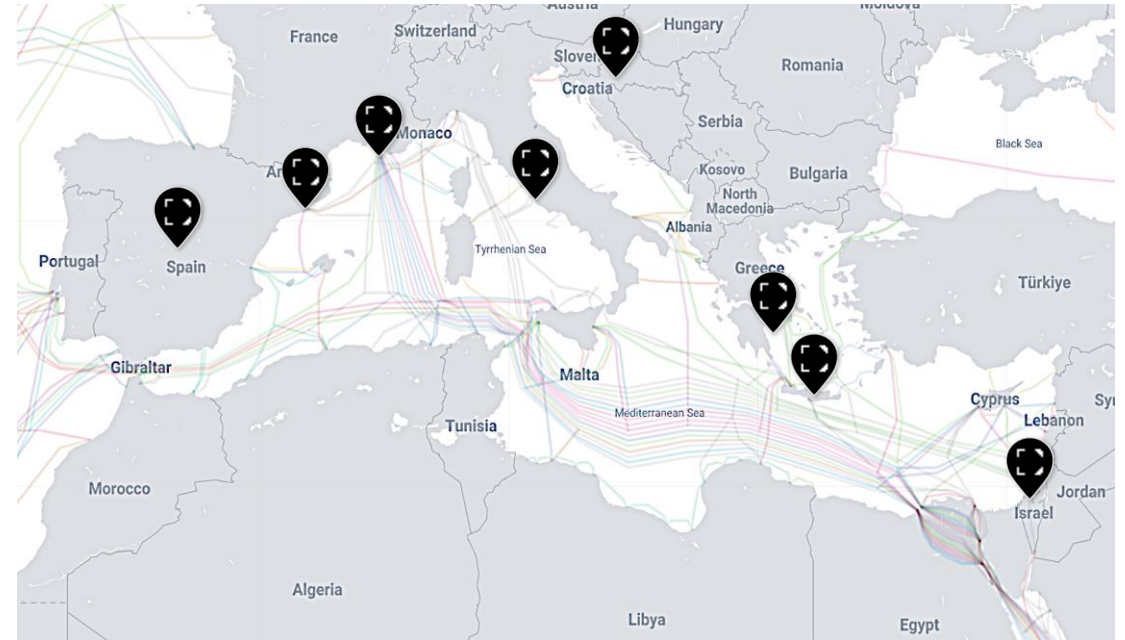
Digital Realty's Mediterranean Strategy

Importance of the Mediterranean
Region



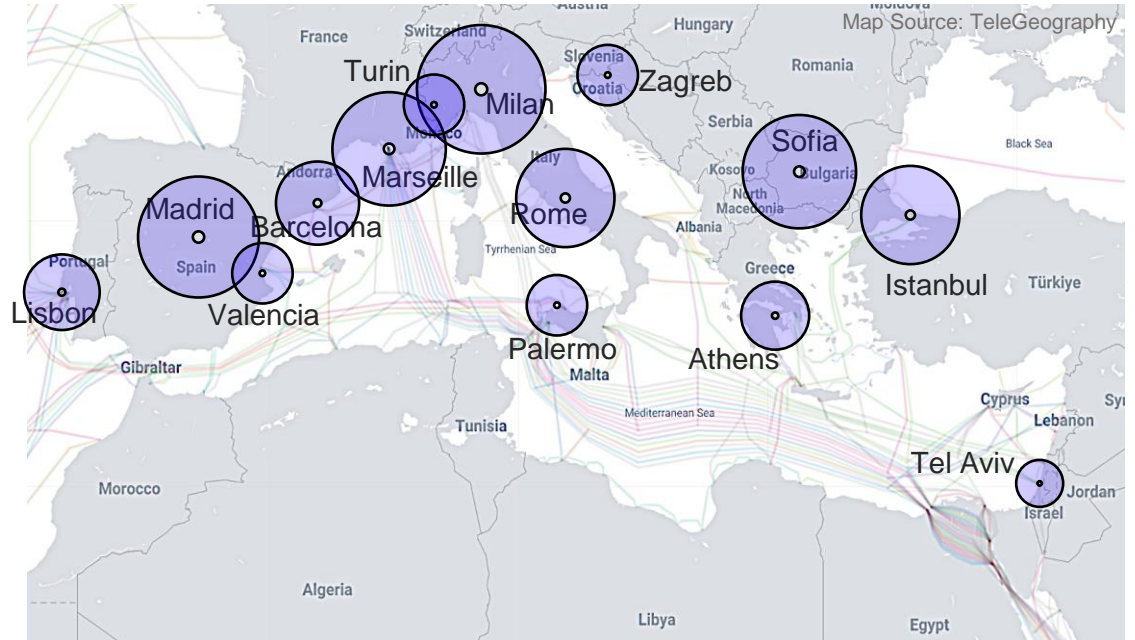
Digital Realty's vision for the Mediterranean Region

Industry focus evolves from Marseille being the sole gateway of Europe towards ME, Asia and Africa, to the **Mediterranean becoming a holistic integrated subsea hub**, facilitating distributed workloads and providing numerous options for traffic exchange, capacity swaps and automatic failover solutions for various applications.



Concentration of Networks' PoPs in the Northern Mediterranean

Market	Network PoPs	International Bandwidth (Tbps)	Bandwidth Growth Rate
Marseille	194	56,451	23%
Istanbul	159	35,413	21%
Milan	512	31,832	15%
Sofia	272	25,935	20%
Madrid	374	19,001	13%
Barcelona	94	7,046	14%
Lisbon	80	6,618	25%
Athens	67	4,781	13%
Palermo	38	4,524	14%
Zagreb	46	3,701	27%
Tel Aviv	20	2,839	19%
Rome	159	2,480	14%
Valencia	39	2,400	22%



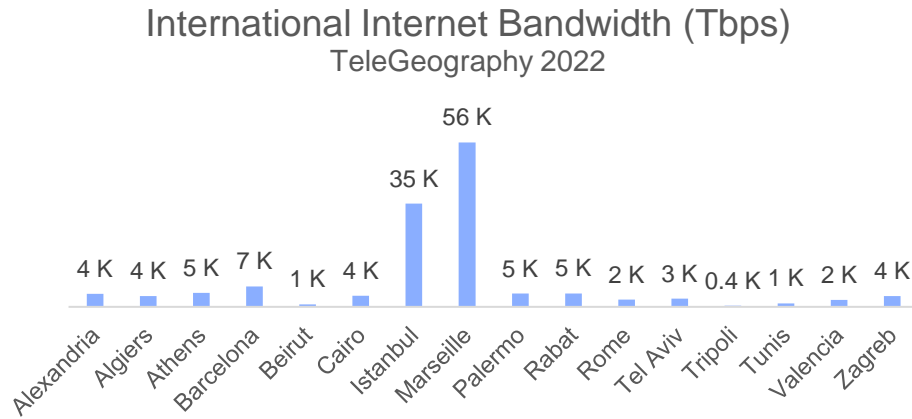
(Size of circles represent the volume of network PoPs in each market)

Sources: Network PoPs: PeeringDb Jul 2023; Bandwidth Stats: TeleGeography 2022

(Markets where Digital Realty is present (or market entry has been announced) are highlighted in blue)

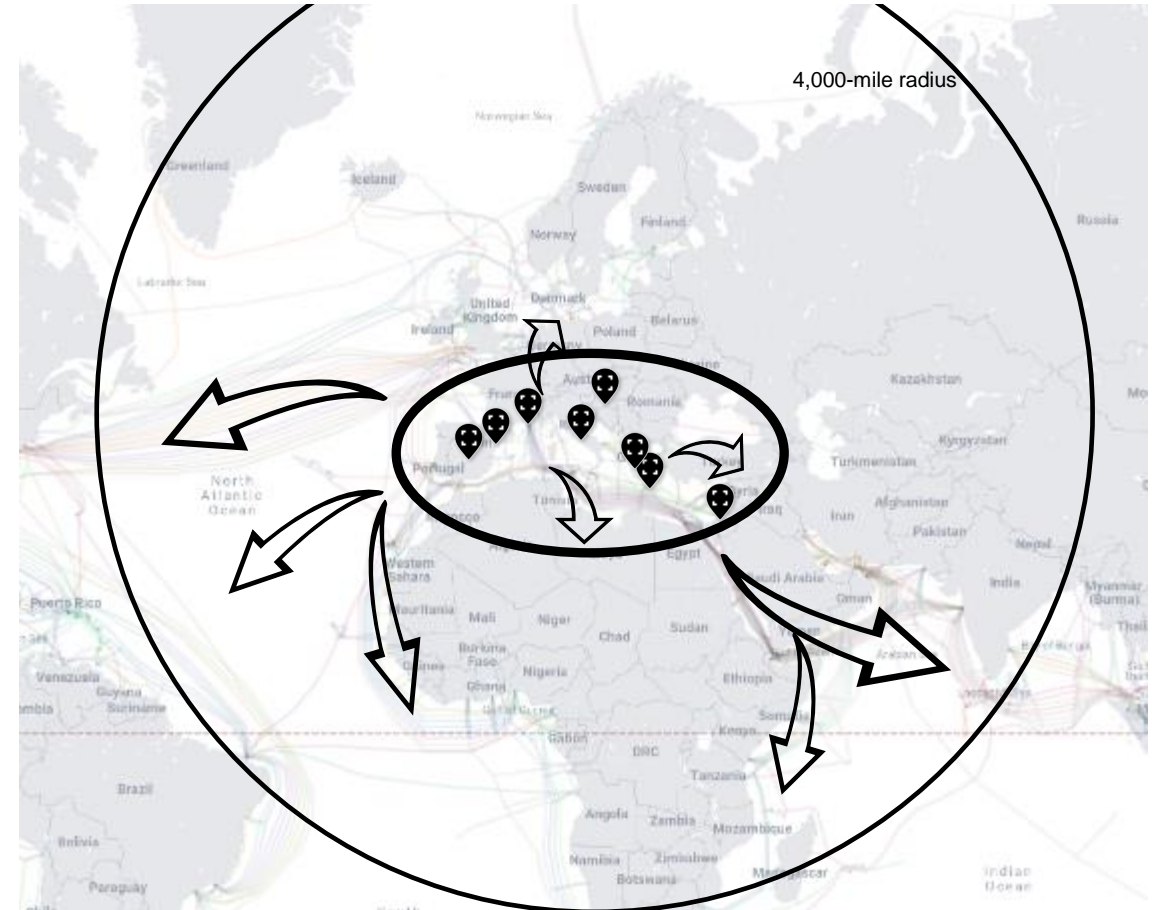
Importance of the Mediterranean Region

- The Mediterranean has recently experienced strong international bandwidth grow rates, and is expected to further grow its importance in the world's digital economy:



- Due to its geographic location and new investments in submarine networks, the Mediterranean region is evolving into a **major global interconnection and traffic exchange hub**, bringing multiple continents together.

50% of the world's population lives within a 4000-mile radius from the centre of the Mediterranean sea (4B people), accounting for approx. **45% of the world's economy**.



Map Source: TeleGeography

Latency from the Mediterranean to the FLAP Markets in Europe

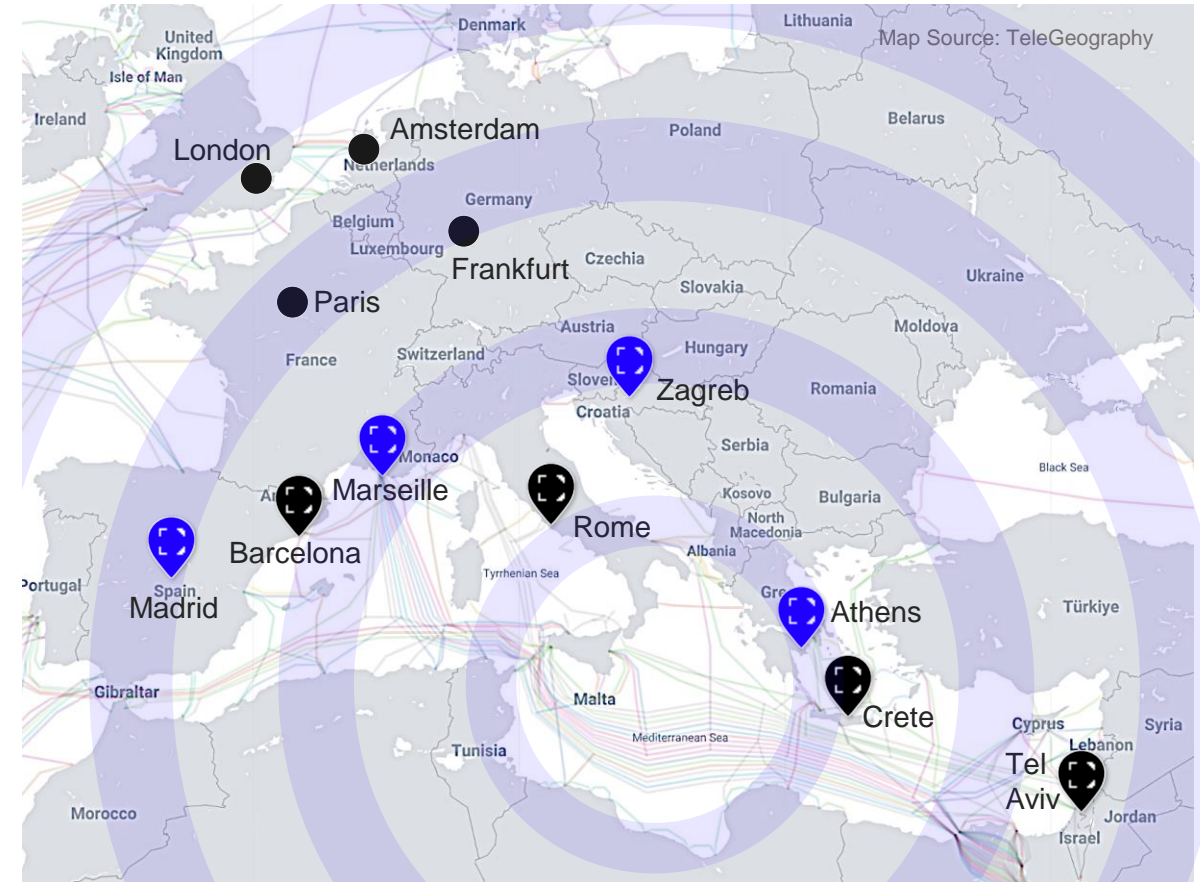
- The various markets on the Mediterranean Sea can provide access to the eyeballs of Europe, Americas, Africa, Middle East and Asia from a centralised location
- The regional resilience, network diversity and latency figures are expected to be further improved by the new investments in new subsea cable systems and terrestrial networks

Latency (RTD) from the Mediterranean to FLAP Markets

From/To	Frankfurt	London	Amsterdam	Paris
Marseille	13	17	20	9
Barcelona	21	24	26	18
Rome	17	27	22	20
Athens	36	43	40	40
Heraklion	39	50	46	46
Tel Aviv	49	53	57	49
Zagreb	13	24	20	19

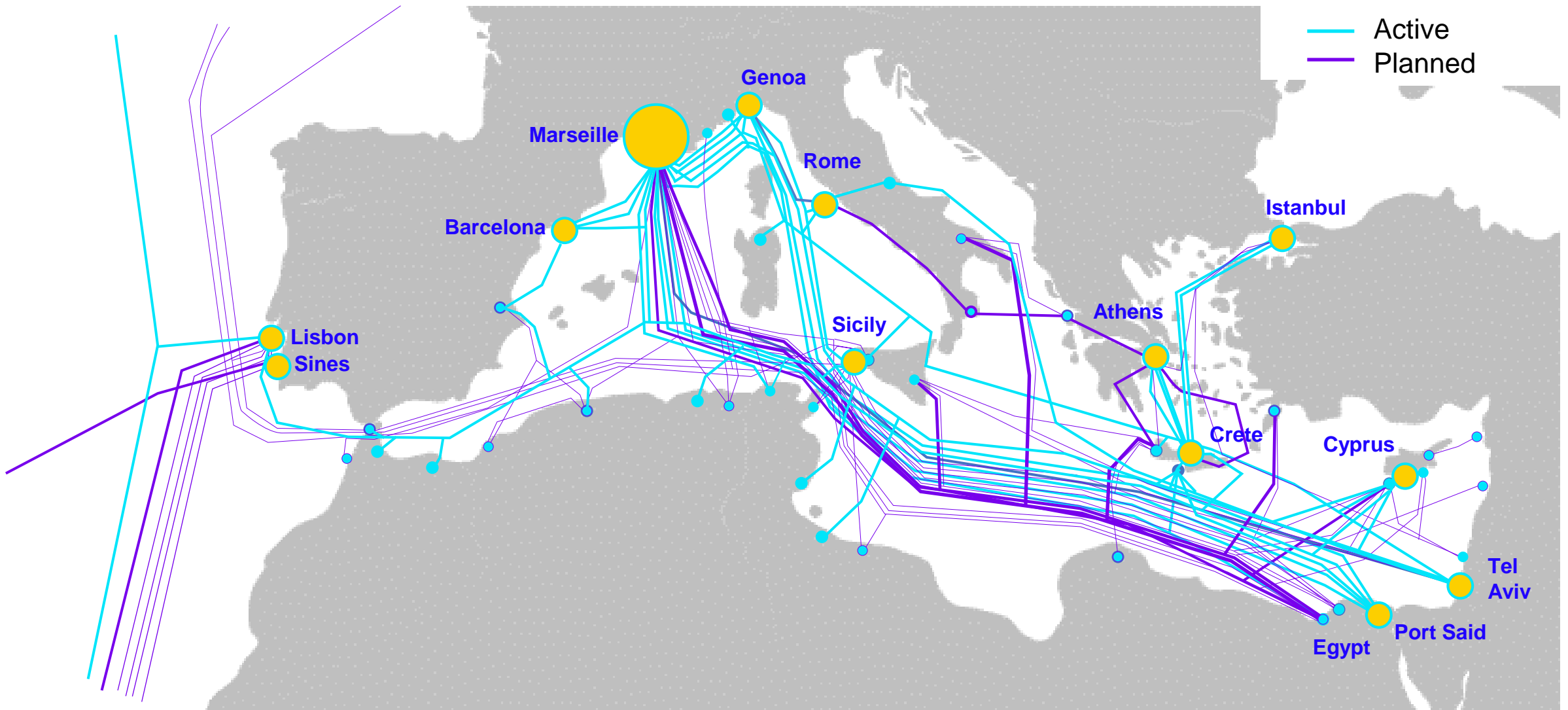
*Sources of RTD figures: EXA Infrastructure, EuNetworks, Cogent, Hurricane Electric, Zayo, Tamares, Colt

East Mediterranean to West Mediterranean sea can be reached within 30ms RTD



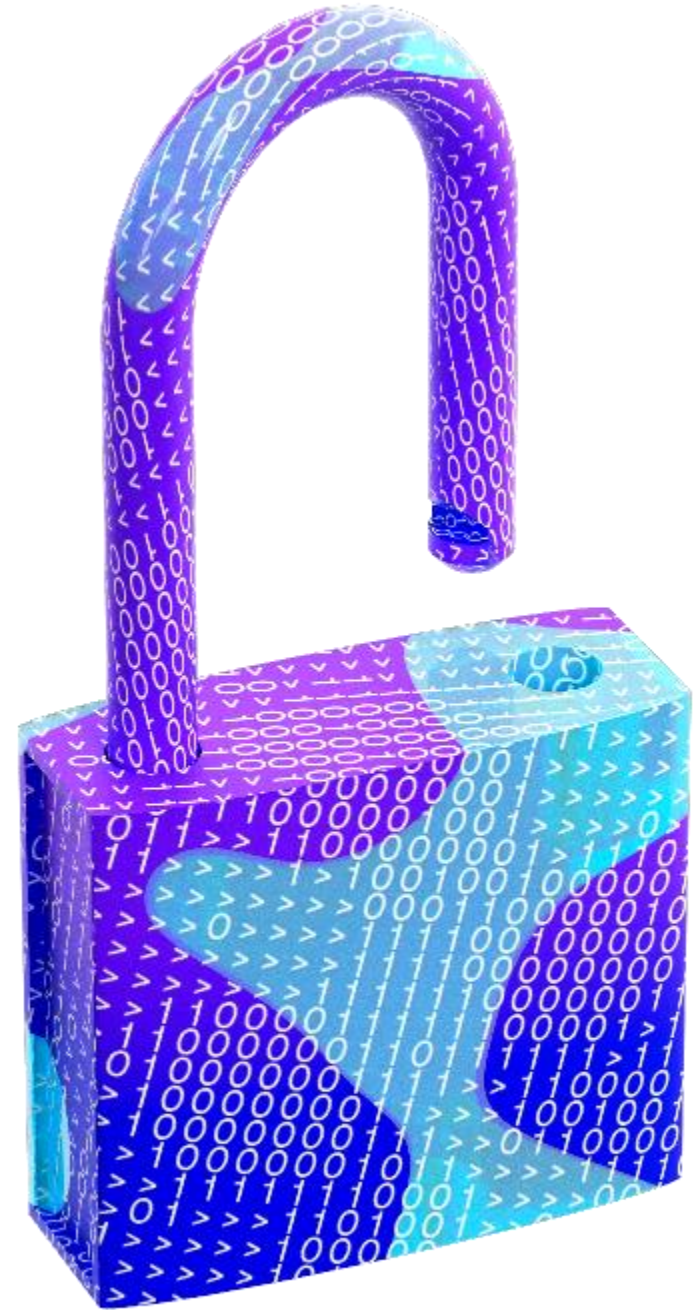
Existing DLR Market Market Entry in Progress

Mediterranean: Active and Planned Subsea Cables (2023 -2027)



Zagreb

The digital hub of Southeast Europe





The digital hub of SE Europe

Zagreb is strategically vital for the region's digital infrastructure.

Positioned on a key 'internet highway' connecting Southeast Europe with Northeast Europe.

The presence of over 50 connectivity providers at ZAG1 facility boasts the highest concentration of networks in the region.

ZAG2

The new 30MW site under construction, opening in 2026



Q&A



Thank you!

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